

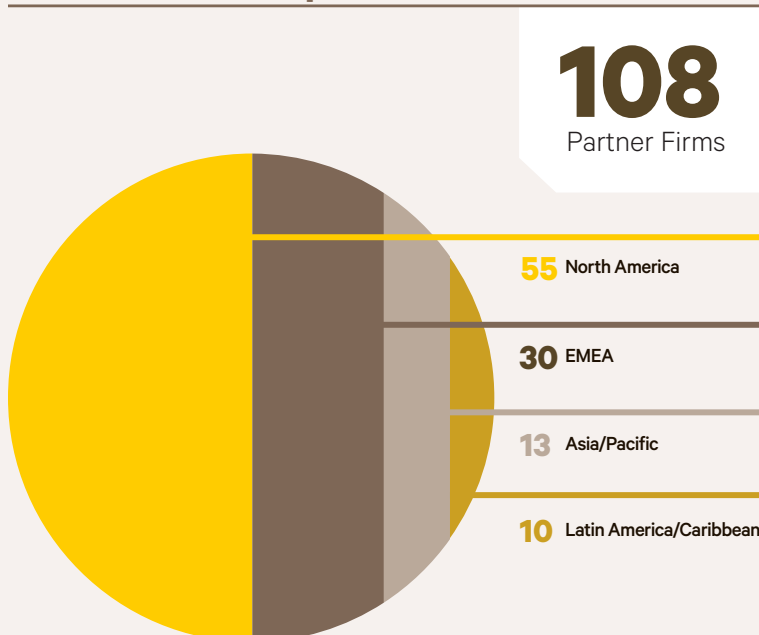
Strength Through Independence.

Who We Are

Assurex Global is an exclusive Partnership of the most prominent independent agents and brokers in the world:

- Founded in 1954 (61 years)
- \$2.9 billion in annual revenue
- \$28 billion in annual premium volume
- 108 Partners with more than 600 Partner offices on six continents (more than 19,000 insurance professionals)
- Partner-driven, Partner-owned
- Headquartered in Columbus, Ohio, USA

A Global Partnership



Our “Whys”

The “why” of the Partnership is a framework which helps Partners:

- Expand client services
- Improve operations
- Compete at the highest level

What We Do

- Facilitation of best practices
 - >30 education, professional development & annual meetings
- Sales support
 - Databases (i.e. Axco)
 - Practice Groups
- International trading platform
- Financial and operational Partner benchmarking
- Technology support
 - Passport (>20,000 users)
 - Community (connect, communicate, collaborate)
 - Assurex Global Private Exchange (>10,000 lives)
 - Data Analytics (*under development*)
- Perpetuation and independent ownership

How We Do It

- Proven and established management team
- Board of Directors are industry leaders
- Business plan driven
- Active engagement via task forces and steering committees

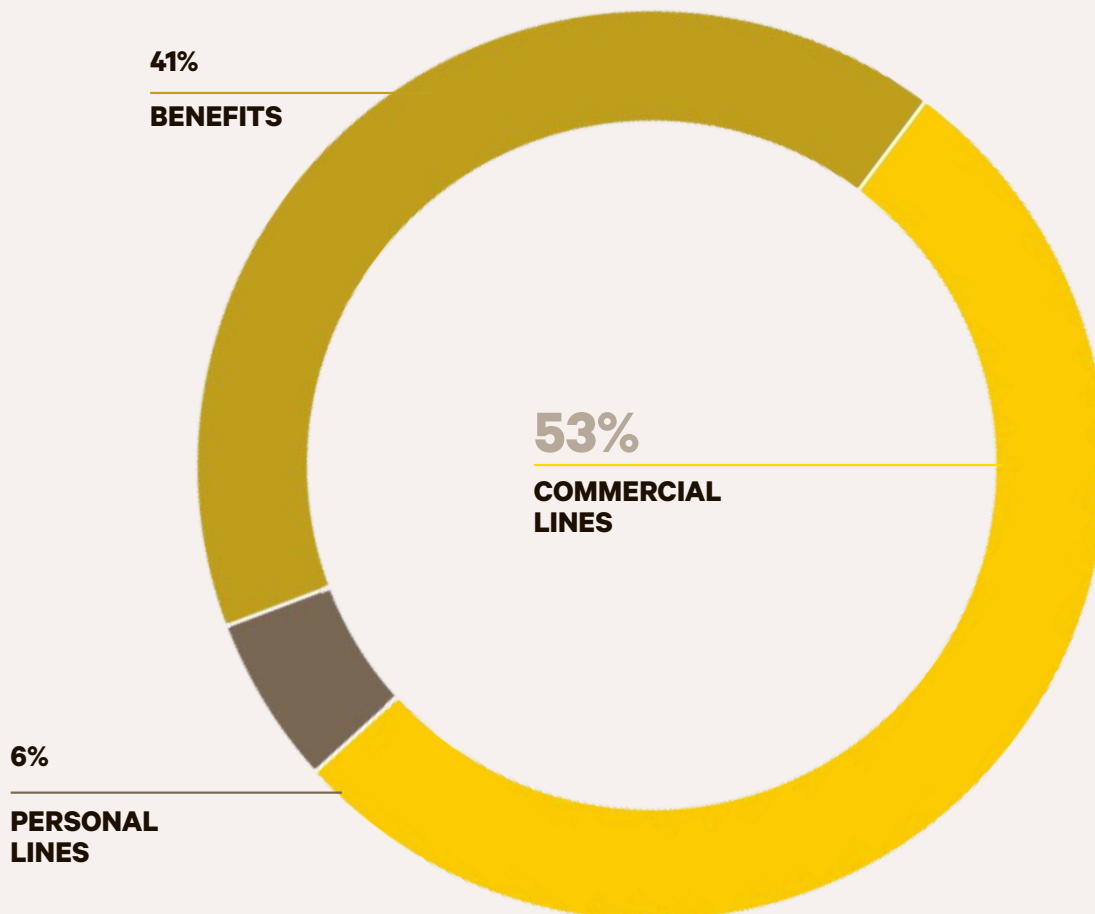
Top 10 Insurance Brokers Worldwide

RANKED BY 2015 BROKERAGE REVENUE source: *Business Insurance*, July 2016

1 Marsh 619 offices / \$12.9B	4 A.J. Gallagher 570 offices / \$4B	7 BB&T Insurance 112 offices / \$1.7B	10 Lockton 78 offices / \$1.3B
2 Aon 500 offices / \$11.7B	5 Assurex Global 625 offices / \$2.9B	8 Brown & Brown 236 offices / \$1.7B	
3 Willis Towers Watson 500 offices / \$8.1B	6 JLT 115 offices / \$1.7B	9 HUB International 378 offices / \$1.5B	

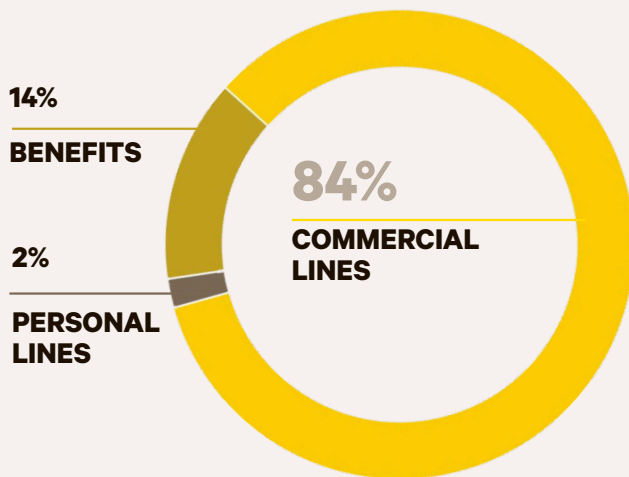
2015 Assurex Global Premium Volume

Total Premium Volume | \$28B

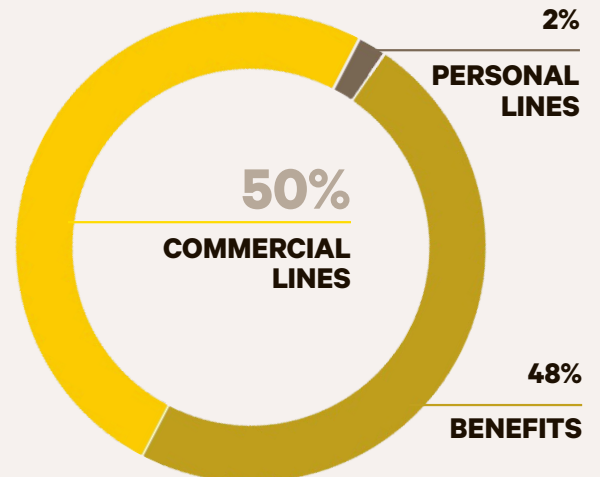


2015 Assurex Global Premium Volume by Region

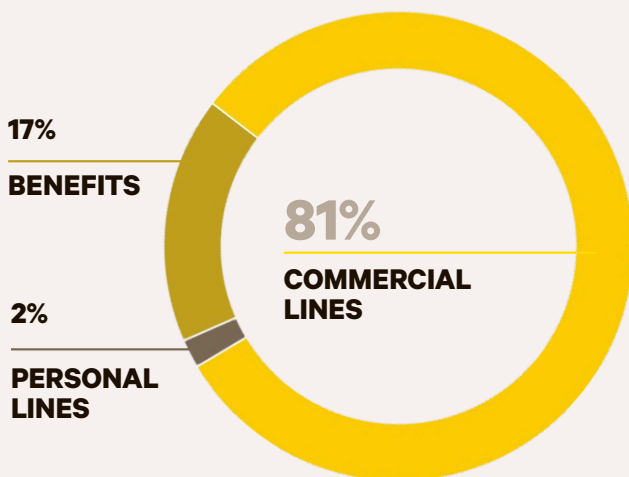
Asia/Pacific | \$584M



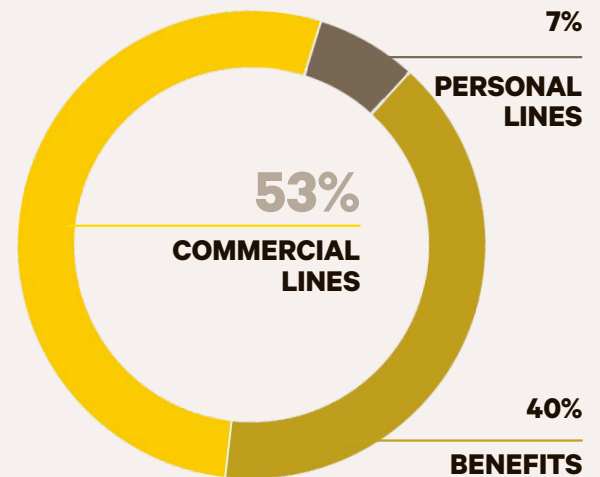
Europe/Middle East/Africa | \$8.5B



Latin America/Caribbean | \$494M



North America | \$19B



Assurex Global Staff



Jim Hackbarth
President & CEO



Tim Wiechers
Executive Vice President/COO



Meg Allwein
SVP, Chief Quality Officer



John Clark
SVP, Benefits Practice Leader



Michael Sapienza
SVP, Partner Technology Solutions



Tim O'Brien
SVP, Property & Casualty



Mike Mack
VP, Benefits Practice



Ric Mazon
VP, Programs & Strategic Providers



Jim Haun
VP, Technology Support Services



David Beckstedt
VP, Finance



Maggie Johnston
VP, Meetings



Rachel Saksa
Director of Business Technology



Ryan Stalzer
Director of Marketing



Christine Leggett
Director, Project Management



Caitlin Mogan
Communication Manager



Crystal Stokes
EMEA Regional Manager



Sangeeta Sawant
Consultant, APAC Region



Jan Brownlee
E&O Plus Account Manager



Angela Harper
Senior Meeting Coordinator



Mary Milton
E&O Plus & Accounting Assistant



Jackie Runion
Marketing Assistant



Sara Hilde
Executive Assistant



Jackie Rose
Executive Assistant

Assurex Global Board of Directors



Chairman
Matt Donnelly
Managing Director
Griffiths & Armour
Liverpool, United Kingdom



President & CEO
Jim Hackbarth
Assurex Global
Columbus, Ohio, USA

North America



Anderson Baker
President
Gillis, Ellis & Baker, Inc.
New Orleans, Louisiana, USA



Bob Cawley
President
RCM&D
Baltimore, Maryland, USA



Chris Duble
CEO
Fred C. Church, Inc.
Lowell, Massachusetts, USA



Jim Kapnick
President
Kapnick Insurance Group
Detroit, Michigan, USA



Glenn Horton
Chairman and CEO
The Horton Group, Inc.
Chicago, Illinois, USA



Tom Hughston
CEO
RHSB
Dallas, Texas, USA



Bob Klonk
CEO
Oswald Companies
Cleveland, Ohio, USA



Andy Sloan*
Partner
The Magnes Group, Inc.
Toronto, Ontario, Canada



Kurt Watson
President & COO
The IMA Financial Group, Inc.
Wichita, Kansas, USA

Europe/Middle East/Africa



Jørn Gisvold*
Managing Director
Norwegian Broker AS
Oslo, Norway



Stefan Nill
CEO & Managing Partner
Leue & Nill GmbH & Co.
Dortmund, Germany

Asia/Pacific



Gautam Boda*
Vice Chairman/Managing Director
J.B. Boda & Company Pvt. Ltd.
Mumbai, India



Tienmann "T.C." Chau
Chief Operating Officer
Ximco Corporation
Shanghai, China

Latin America/Caribbean



Pablo Lorant*
Chief International Officer
LorantMMS, Seguros y Fianzas
Mexico City, Mexico

Assurex Global Partners

ASIA/PACIFIC

Acclaim Insurance Brokers Pte Ltd. / AEGIS Co., Ltd. (correspondent broker) / Asian Alliance Risk Services Taiwan / Cassidy's Associated Insurers, Inc. / CM Houlder Insurance Brokers Limited / Cornes & Company Limited / Daewoo INS Korea Corp. / Gotuaco, del Rosario Insurance Brokers, Inc. / GSA Insurance Brokers Pty Limited / J.B. Boda & Company Pvt. Ltd. / MIR Insurance Brokers / State Insurance Brokers Sdn. Bhd. / Trafalgar International Ltd. / Ximco Corporation

LATIN AMERICA/CARIBBEAN

Christiansen Insurance Group, Inc. / Correcol – Corredores Colombianos de Seguros S.A. / Franco Fernandez & Asociados, S.R.L. / Gabel Corredores de Seguros SAC / Interbrok Group – Adams & Porter Sociedade de Corretagem de Seguros Ltda. / Lilienfeld, Corredores de Seguros Limitada / LorantMMS, Seguros y Fianzas / Makler S.A. / MaKLeR Sociedad de Corretaje de Seguros, C.A. / Padeco Seguros

EUROPE/MIDDLE EAST/AFRICA

ACECA / Allia Insurance Brokers n.v./s.a. / Allrisk Leue & Nill Versicherungsmakler GmbH / Arachas Corporate Brokers Ltd. / Ascoma Group / Associated Insurance Consultants / BH Sigorta ve Reasurans Brokerligi, A.S. / CS Financial Solutions / Cicor International, S.L. / Dogan Sigorta ve Reasurans Brokerligi, A.S. / Eurobrokers S.A. / F. Rego Corretores de Seguros, S.A. / GEPAR / GIB Insurance Brokers (Pty) Ltd. / Griffiths & Armour / Henner / IBC Insurance Broking and Consulting SA / João Mata Corretores e Consultores de Seguros, Lda / Leaderim Insurance Brokers (1995) Ltd. / Leue & Nill GmbH & Co. / MAI Central Eastern Europe Ltd. / MAI Insurance Brokers / Meeùs Assurantiën B.V. / Norwegian Broker AS / Optimum Insurance Consultants Oy / Ribé Salat Broker Correduria de Seguros y Reaseguros, S.L. / Servyr Courtage / Söderberg & Partners / Söderberg & Partners Denmark / Strategica Group Srl

NORTH AMERICA

Bolton & Company / Catto & Catto LLP / Fred C. Church, Inc. / Cobbs Allen / Cottingham & Butler, Inc. / The Crichton Group / Couch Braunsdorf Insurance Group, Inc. / Cragin & Pike, Inc. / The Daniel and Henry Co. / Daniels Insurance Agency, Inc. / DiBuduo & DeFendis Insurance Brokers, LLC / Early, Cassidy & Schilling, Inc. / ECM Solutions / Excel Insurance and Risk Management, Inc. / Freisenbruch-Meyer Insurance Services Limited / Frenkel & Co., Inc. / Gillis, Ellis & Baker, Inc. / The Graham Company / Groupe Viau, Inc. / Harden / Haylor, Freyer & Coon, Inc. / Henderson Brothers, Inc. / The Horton Group, Inc. / The IMA Financial Group, Inc. / INSURICA / Kapnick Insurance Group / Kinney Pike Insurance, Inc. / Lanier Upshaw, Inc. / Lipscomb & Pitts Insurance LLC / LMC Insurance & Risk Management, Inc. / Louisiana Cos./Querbes & Nelson / Lyons Companies / The Magnes Group, Inc. / The Mahoney Group / MJ Insurance, Inc. / Moreton & Company / Oswald Companies / Parker, Smith & Feek, Inc. / PayneWest Insurance, Inc. / Pritchard & Jerden / R&R Insurance Services, Inc. / RCM&D / RHSB / Ross & Yerger Insurance / The Rowley Agency, Inc. / Seacrest Partners / Shaw Sabey & Associates Ltd. / Starkweather & Shepley Insurance Brokerage, Inc. / Thames Batré Insurance / The Underwriters Group / Wedgwood Insurance / Wells Insurance / Woodruff-Sawyer & Co. / Wortham Insurance & Risk Management / York International Agency, LLC



5 REASONS TO

Engage An Assurex Global Partner

1

Independent All Assurex Global Partners are independently owned and therefore highly entrepreneurial in their approach to servicing. Decisions get made. Responsiveness is a core value. In short - we are free to act in your best interest; we make it work for you.



2

Vetted & Invested All Assurex Global Partners undergo an intensive evaluation process to assess their capability levels. The standards are high and uncompromising. Among the thousands of independent commercial insurance brokers worldwide, just over 100 are Partners in Assurex Global. In addition, all make a significant equity investment in Assurex Global, so they are fully committed to one another and making all their clients realize full value. That's why we are called Partners.

3

Servicing Locally, Reaching Globally Due to Assurex Global's worldwide Partnership, collaboration tools, and communications infrastructure, all Assurex Global Partners are capable of servicing your accounts across the globe with equal precision and localized service.

4

One in Many; Many in One When you sign with an Assurex Global Partner, you not only get access to its specialized expertise but also that of all experts within 100 plus Partners worldwide. There is no problem we cannot solve.

5

Connected in All the Right Places Due to its collective bargaining power and 60-year history with carriers and industry influencers, you receive the benefits of cost-efficient pricing and best fit product offerings.





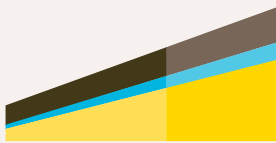
100+ Partner Firms



**600+
Partner Offices**



Six Continents



**\$28 Billion
USD in Annual
Premium Volume**



**Top 5 in Total
Brokerage
Revenue**



**Largest Independent
Brokerage Revenue**

Assurex Global

175 South 3rd Street, Suite 800
Columbus, Ohio 43215 USA
+1 800-ASSUREX
www.assurexglobal.com